



State of Florida
DEPARTMENT OF
HIGHWAY SAFETY AND MOTOR VEHICLES
TALLAHASSEE, FLORIDA 32399-0500

FRED O. DICKINSON, III
Executive Director

March 13, 2006

Mr. Moshe Benitah
Director Global Sales & Marketing
Two-Way Radio Division
AdvanceTec Industries, Inc.
1150 NW 163rd Drive
Miami, Florida 33169-5816

Re: Testimonial – The Florida Highway Patrol's Use of AdvanceTec Chargers

Dear Moshe:

The Florida Highway Patrol (FHP) purchased approximately 2000 AC/DC chargers and 45 four-gang AC chargers to charge M/A-Com Portable Radio Batteries in 2004/2005.

We are delighted that a battery can "sit-in" an AdvanceTec charger indefinitely without damaging the battery, as many FHP officers leave a battery in a charger for a prolonged period. That fact played heavily in our decision to request single source procurement of AdvanceTec chargers. I recommend that when one is considering a battery charging product that they consider the effect the charger will have on the battery when used for long term charging. For example some companies make a separate, distinct, charger for maintenance mode of long term charging. The AdvanceTec charger does not damage the battery when left in the charger for long periods. AdvanceTec does not even make a separate maintenance mode charger for long term charging. With AdvanceTec there is no need to purchase a second charger for maintenance or long term charging.

Other factors that gave us confidence that we made the right procurement decision was the fact that we have used about 200 AdvanceTec AC/DC chargers for charging the Motorola Astro Digital Saber Portable radio batteries for about 11-years without any problems. Over this 11-year period, AdvanceTec has been there to answer our questions and have made them selves available via meetings and over the phone – with a non-aggressive, sincere "what can we do to help you" attitude.

I have no reservations in recommending the AdvanceTec Charging products that FHP has used or the AdvanceTec battery charging methods in general. If you have any questions, please call me at the office at 850-488-8537.

Sincerely,

A handwritten signature in cursive script that reads "Fred Malfa".

Fred Malfa
Communications Engineer

Fm: L AdvanceTec 031306.doc

Cc. Major Steve Williams